**Eco-System Development Part 1: Partner Logic Model Development**

**OUTCOMES AND MEASURES**

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| **Contract Education***Kay Boger* | **Contract Education***Cassandra Storey* | **DSN***Jennifer Patel* | **Community College (Palomar)***Margie Fritch* | **Community Colleges (Cuyamaca)***Larry McLemore* | **Community Colleges (Southwestern, Career Center)***Nelson Riley* | **SDWP***Scott Marchand* | **EDC***Matt Sanford* |
| Outcomes* Employee Training
* Strong Relationships
* Piloting curriculum
* Identifying potential faculty for college programs

Measurement* Number of contracts
* Number of employers
* Employer satisfaction
* Revenue
 | Outcomes* Participant evaluation
* Participant success (did they learn something new?)
* Client evaluation and measurement

Measurement* Number of contracts
* Number of employers
* Employer satisfaction
* Partnerships for the institution
* Curriculum evaluation
 | * Increased Enrollments
* Increased Employment
* Increased wages
 | Outcomes* Transfers
* Job Placement
* Retention

Measures* Number of transfers
* Number of AAs
* CE job placement
* Basic Skills – college readiness
* Enrollment (FTES)
* Awards conferred
* Outreach/transitions
 | Outcomes* Enhanced employer participation with CCs
* Employer resources JP- WBL
* Enhanced CC response to industry.

Measures* Number of transfers
* Number of AAs
* CE job placement
* BS – college readiness
* Enrollment
* Number of employers to commit
* Skill’s pledge recognition for employers
 | Outcomes* Increased employer participation in WBL and other partnership activities.
* Increased student participation in career and student employment activities.
* Increased student preparedness for internships/employment.
* Increased enrollment and completion in CWEE.
* Increased employment opportunities and placement of students.
* Better collaboration between CE Faculty and Career Center

Measures* Number of employers offering internships/employment opportunities.
* Number of CWEE enrollments
* Number of CWEE completers
* Number of placements after graduation
 | Workforce Outcomes* Employment/internship
* Upskilling/education
* Wage increases/advancement
* Income mobility

Business Outcomes* Reduced hiring risk
* Informed HR decisions
* Upskilled workforce
* Reduction in turnover
* Labor market insight
* Increased employee satisfaction
* Less time for open positions
* Cost reductions

Business Services Measures* Market penetration for services
* # accounts, contacts, job orders, needs assessments completed
* Business satisfaction
* Net promoter score
* Non-subsidized repeat business
 | Outcomes* Comprehensive study of large employers establishing skillset demands across industries
* Pilot employer program that establishes specific pathway from community college, through four year institution into specific career.

Measures* Jobs grown and retained (through direct service)
* Doubling annual degreed output of San Diegans (from 10k to 20k)
* New investments in the region
* Scalable models for employers to directly engage in talent pipeline work
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