

Appendix C: Top Middle-Skill Jobs

The Centers of Excellence for Labor Market Study across California identified 298 occupations to be middle-skill jobs. Occupations that met the following minimum education requirements were included in this study:

- Some college coursework, a postsecondary certificate, and/or an associate degree; or
- High school diploma or equivalent with on-the-job training greater than 12 months; or
- Apprenticeship; or
- Bachelor's degree if at least 33 percent of workers in the occupation, age 25 or higher, have completed, as their highest level of education, some college coursework or an associate degree.

Of those 298 occupations, this study focuses on the top 100 jobs. Top jobs have the greatest projected annual openings (labor demand) between 2017 and 2022. The following table lists the top middle-skill jobs¹ in the San Diego County. The asterisk (*) indicates that the occupation is also a top job for Imperial County.

SOC Code	Description	Supply Gap or Oversupply	# of Related CC Programs	# of Other Related Programs	Priority Sector Job?
43-4051	*Customer Sales Representatives	2,915	2	0	Y
43-6014	*Secretaries and Administrative Assistants, Except Legal, Medical & Executive	1,477	10	2	Y
43-3031	*Bookkeeping, Accounting, and Auditing Clerks	1,374	8	2	Y
39-9011	*Childcare Workers	651	24	2	N
29-1141	*Registered Nurses	1,250 (-19)*	7	6	Y
35-1012	*First-Line Supervisors of Food Preparation and Serving Workers	682	14	2	Y
43-1011	*First-Line Supervisors of Office and Administrative Support Workers	1,735	11	0	Y
41-3099	*Sales Representatives, Services, All Other	1,573	2	0	Y
31-1014	*Nursing Assistants	1,089	3	2	Y
41-1011	*First-Line Supervisors of Retail Sales Workers	1,458	7	1	N
25-9041	*Teacher Assistants	1,387	1	1	N
13-1199	*Business Operations Specialists, All Other	1,291	5	1	Y
49-9071	*Maintenance and Repair Workers, General	1,303	0	0	Y
31-9092	*Medical Assistants	(-331)	5	13	Y
47-2031	*Carpenters	1,079	2	0	Y

¹ This list is sorted by annual openings, starting with Customer Sales Representatives, which has the most annual openings.

41-4012	*Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,088	7	1	Y
43-6013	*Medical Secretaries	1,008	3	2	Y
47-2111	*Electricians	911	2	0	Y
39-5012	*Hairdressers, Hairstylists, and Cosmetologists	(-282)	2	11	N
53-3032	*Heavy and Tractor-Trailer Truck Drivers	988	0	0	Y
39-9032	*Recreation Workers	897	0	0	Y
31-1011	*Home Health Aides	547	5	1	Y
39-9031	*Fitness Trainers and Aerobics Instructors	835	0	0	N
47-2152	*Plumbers, Pipefitters, and Steamfitters	578	2	0	Y
43-6011	*Executive Secretaries and Executive Administrative Assistants	768	10	2	Y
49-3023	*Automotive Service Technicians and Mechanics	68	7	1	Y
47-1011	*First-Line Supervisors of Construction Trades and Extraction Workers	384	10	2	Y
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	592	6	0	Y
29-2061	Licensed Practical and Licensed Vocational Nurses	260	4	5	Y
11-9051	Food Service Managers	494	9	0	N
41-3021	Insurance Sales Agents	554	1	0	Y
15-1151	Computer User Support Specialists	145	23	3	Y
31-9091	Dental Assistants	123	3	6	Y